## BALANCE SHEET

Quarter 3/ 2010

Unit: VND

| ASSETS | Code | Note | Ending Balance | Beginning Balance |
| :---: | :---: | :---: | :---: | :---: |
| A. SHORT-TERM ASSETS ( $100=110+120+130+140+150$ ) | 100 |  | 227,279,809.69 | 142,967,771.44 |
| I. Cash and cash equivalents | 110 |  | 29,249,603.03 | 48,742,924.62 |
| 1. Cash | 111 |  | 16,012,294.81 | 11,964,067.19 |
| 2. Cash equivalents | 112 |  | 13,237,308.22 | 36,778,857.43 |
| II. Short-term financial investments | 120 |  | 2,482,498.20 | 3,708,739.77 |
| 1. Short-term investments | 121 |  | 2,482,498.20 | 3,708,739.77 |
| 2. Provision for devaluation of short-term security investments | 129 |  |  |  |
| III. Receivables | 130-- |  | 171,020,721.99 | 70,683,096.22 |
| 1. Trade accounts receivables | 131 |  | 117,734,365.40 | 63,358,680.05 |
| 2. Advances to suppliers | 132 |  | 5,399,484.99 | 823,766.82 |
| 3. Short-term internal receivables | 133 |  |  |  |
|  | 134 |  |  |  |
| 5. Other receivables | 135 |  | 48,170,681.33 | 6,753,684.26 |
| 6. Provision for short-term bad receivables | 139 |  | (283,809.73) | (253,034.91) |
| IV. Inventories | 140 |  | 21,486,114.12 | 17,909,959.83 |
| 1. Inventories | 141 |  | 21,581,413.06 | $18,010.522 .77$ |
|  | 149 |  | (95,298.94) | (100,562.93) |
| V.Other short-term assets | 150 |  | 3,040,872.35 | 1,923,051.00 |
| 1. Short-term prepaid expenses | 151 |  | 2,105,541.92 | 1,371,022.04 |
| 2. VAT deductible | 152 |  | 305,892.------ | 280,097.20 |
|  | 154 |  |  | 2,669.15 |
| 4. Other short-term assets | 158 |  | 629,438.24 | 269,262.62 |
| B. LONG-TERMASSETS ( $200=210+220+240+250+260$ ) | 200 |  | 546,892,133.52 | 546,422,181.70 |
| I. Long-term receivables | 210 |  | -------------- |  |
| 1-Long-term receivables from customers | 211 |  |  |  |
| 2. Capital receivable from subsidiaries | 212 |  |  |  |
|  | 213 |  |  |  |
| 4. Other long-term receivables | 218 |  |  |  |
|  | 219 |  |  |  |
| II. Fixed assets | 220 |  | 524,125,878.36 | 525,058,213.49 |
| 1. Tangible fixed assets | 221 |  | 495,493,356.20 | 514,690,549.84 |
| -Historical cost | 222 |  | 554,939,180.41 | 550,931,433.38 |
| -Accumulated depreciation | 223 |  | (59,445,824.21) | (36,240,883.54) |
|  | 224 |  | ----------------- | ---------------- |
| -Historical cost | 225 |  |  |  |
| -Accumulated depreciation | 226 |  |  |  |
| 3. Intangible fixed assets | 227 |  | 7,969,-676.---------1 | 8,125,031.44 |
| --Historical cost | 228 |  | 8,780,898.79 | 8,718,249.64 |
| -Accumulated depreciation | 229 |  | (811,222.16) | (593,218.20) |
| 4. Construction in progress expenses | 230 |  | 20,662,845.53 | 2,242,632.21 |
| III. Property investment | 240 |  | --------------- | ------------- |
| -Historical cost | 241 |  |  |  |
| - Accumulated depreciation (*) | 242 |  |  |  |
| IV.Long-term financial investments | 250 |  | 8,329,848.66--------- | 7,370,199.96 |
| 1. Investment in subsidiaries | 251 |  |  |  |
| 2. Investment in joint-venture | 252 |  | 6,100,318.54 | 5,140,669-84 |
| 3. Other long-term investments | 258 |  | 2,229,530.12 | 2,229,530.12 |
| 4. Provision for devaluation of long-term finance investment | 259 |  |  |  |
| V. Other long-term assets | 260 |  | 14,436,406.50 | 13,826,556.69 |
| 1. Long-term prepaid expenses | 261 |  | 13,414,226-09 | 12,763,668.08 |
| 2.-Deferred income tax assets | 262 |  | 241,301.06 | 275,534.84 |
| 3. Others | 268 |  | $780,879.35$ | 787,353.77 |
| VI. Goodwill | 269 |  | 149,299.30 | 167,211.56 |
| TOTAL ASSETS | 270 |  | 774,321,242.52 | 689,389,953.14 |


|  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: |
| CAPITAL SOURCE | Code | Note | Ending Balance | Beginning Balance |
| A. LIABILITIES (300=310+330) | 300 |  | 509,018,424.78 | 453,111,829.50 |
| I. Short-term liabilities | 310 |  | 175,044,014.31 | 139,422,892.24 |
| 1. Short-term borrowing and debts | 311 |  | 54,623,058.99 | 44,960,317.39 |
| 2. Trade accounts payable | 312 |  | 39,567,488.34 | 56,459,644.43 |
| 3. Advances from customers | 313 |  | 5,337,541.72 | 68,121.79 |
| 4. Taxes and liabilities to State budget | 314 |  | 7,280,341.65 | 8,728,383.13 |
| 5. Payable to employees | 315 |  | 862,851.33 | 354,453.81 |
| 6. Payable expenses | 316 |  | 62,716,724.64 | 23,357,708.64 |
| 7. Accounts payables | 317 |  |  |  |
| 8. Payable in accordance with contracts in progress | 318 |  |  |  |
| 9. Other short-term payables | 319 |  | 3,516,396.06 | 3,875,630.64 |
| 10. Provision for short-term liabilities | 320 |  | 815,925.69 | 1,269,557.07 |
| 11. Bonus and welfare fund | 323 |  | 323,685.89 | 349,075.32 |
| II. Long-term liabilities | 330 |  | 333,974,410.47 | 313,688,937.26 |
| 1. Long-term accounts payables-Trade | 331 |  |  |  |
| 2. Long-term accounts payables-Affiliate | 332 |  |  |  |
| 3. Other long-term payables | 333 |  | 36,032,814.20 | 3,113,577.21 |
| 4. Long-term borrowing and debts | 334 |  | 291,395,723.88 | 308,903,855.15 |
| 5. Deferred income tax | 335 |  |  |  |
| 6. Provision for unemployment allowance | 336 |  | 1,629,555.72 | 1,671,504.90 |
| 7. Provision for long-term liabilities | 337 |  | 4,916,316.67 |  |
| B. OWNER'S EQUITY ( $400=410+430$ ) | 400 |  | 264,492,743.09 | 235,516,828.19 |
| I. Capital sources and funds | 410 |  | 264,492,743.09 | 235,516,828.19 |
| 1. Paid-in capital | 411 |  | 117,333,601.81 | 117,333,601.81 |
| 2. Capital surplus | 412 |  | 77,037,828.17 | 77,046,840.70 |
| 3. Other capital of owner | 413 |  |  |  |
| 4. Treasury stock | 414 |  | (1,830,837.60) |  |
| 5. Assets revaluation difference | 415 |  |  |  |
| 6. Foreign exchange difference | 416 |  | (1,136,838.94) | 72,507.49 |
| 7. Investment and development fund | 417 |  | 16,152,665.99 | 12,684,556.25 |
| 8. Financial reserve fund | 418 |  | 7,612,918.23 | 6,233,160.05 |
| 9. Other fund belong to owner's equity | 419 |  |  |  |
| 10. Retained profit | 420 |  | 49,323,405.42 | 22,146,161.90 |
| 11. Capital for construction work | 421 |  |  |  |
| II. Budget sources | 430 |  | - | - |
| 2. Budgets | 432 |  |  |  |
| 3. Budget for fixed asset | 433 |  |  |  |
| C. MINARITY INTEREST | 439 |  | 810,074.66 | 761,295.45 |
| TOTAL RESOURCES | 440 |  | 774,321,242.52 | 689,389,953.14 |

## OFF BALANCE SHEET ITEMS

| Items | Code | Note | Ending Balance | Beginning Balance |
| :---: | :---: | :---: | :---: | :---: |
| 1. Operating lease assets |  | 24 | - | - |
| 2. Goods held under trust or for processing |  |  | - | - |
| 3. Goods received on consignment for sale |  |  | - | - |
| 4. Bad debts written off |  |  | - | - |
| 5. Foreign currencies: |  |  |  |  |
| + USD |  |  | 297,600,057,138.00 | 630,794,317,493.00 |
| + EUR |  |  | 17,331.81 | 16,519.08 |
| + GBP |  |  | 560.56 | 389,428.75 |
| +-SGD |  |  | 2,391.77 | 5,721.95 |
| + DINARS |  |  | 7,866,319.67 | 6.95159 .29 |
| 6. Subsidies of state budget |  |  | - | - |

## INCOME STATEMENT

## Quarter 3/ 2010

Unit: VND

| Items | Code | Note | Quarter 3 |  | Accumulation |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  | Current year | Previous year | Current year | Previous year |
| 1 | 2 | 3 | 4 | 5 | 6 | 7 |
| 1. Sales | 01 |  | 116,590,241.97 | 62,257,574.73 | 292,195,748.60 | 168,657,156.58 |
| 2. Deductions | 02 |  |  |  |  |  |
| 3. Net sales and services | 10 |  | 116,590,241.97 | 62,257,574.73 | 292,195,748.60 | 168,657,156.58 |
| 4. Cost of goods sold | 11 |  | 91,273,727.93 | 43,117,603.86 | 224,944,138.20 | 110,758,724.81 |
| 5. Gross profit | 20 |  | 25,316,514.04 | 19,139,970.87 | 67,251,610.40 | 57,898,431.77 |
| 6. Financial income | 21 |  | 2,301,813.77 | 2,451,773.92 | 6,564,909.05 | 7,676,600.61 |
| 7. Financial expenses | 22 |  | 6,688,055.80 | 1,084,187.13 | 20,641,816.78 | 6,352,767.95 |
| Include: Interest expense | 23 |  | 4,205,174.09 | 458,522.07 | 12,772,687.52 | 1,872,779.40 |
| 8. Selling expenses | 24 |  | 50,251.95 | 35,967.61 | 66,192.40 | 48,451.75 |
| 9. General \& administrative expenses | 25 |  | 4,426,803.66 | 2,940,024.77 | 13,911,092.97 | 7,737,616.40 |
| 10. Net operating profit | 30 |  | 16,453,216.40 | 17,531,565.28 | 39,197,417.30 | 50,336,196.29 |
| 11. Other income | 31 |  | 1,790,616.21 | 454,885.07 | 2,658,408.20 | 6,053,157.36 |
| 12. Other expenses | 32 |  | 1,939,388.59 | 1,285,225.62 | 3,509,725.99 | 4,669,456.86 |
| 13. Other profit | 40 |  | (148,772.38) | (830,340.55) | (851,317.79) | 1,383,700.50 |
| 14. Profit or loss in joint venture | 45 |  | 1,274,240.33 | 309,557.89 | 1,856,557.50 | 2,242,587.25 |
| 15. Profit before tax ( $50=30+40$ ) | 50 |  | 17,578,684.35 | 17,010,782.62 | 40,916,332.69 | 53,962,484.04 |
| 16. Current corporate income tax expenses | 51 |  | 1,738,262.56 | 4,782,604.46 | 4,862,464.33 | 8,493,024.44 |
| 17. Deferred corporate income tax expenses | 52 |  | 12,532.42 | 998.00 | 22,656.59 | 3,134.35 |
| 18. Profit after tax ( $60=50-51-52$ ) | 60 |  | 15,827,889.37 | 12,227,180.16 | 36,031,211.77 | 45,466,325.25 |
| 18.1 Profit after tax of minorities | 61 |  | 58,710.29 | 301,021.13 | 150,336.67 | 574,131.24 |
| 18.2 Profit after tax of the parent company's shareholders | 62 |  | 15,769,179.08 | 11,926,159.03 | 35,880,875.09 | 44,892,194.01 |
| 19. EPS (VND/share) | 70 |  | 0.07 | 0.09 | 0.17 | 0.34 |

## CASH FLOW STATEMENT

Quarter 3/ 2010 (Indirect method)

| Items | Code | Note | Unit: VND |  |
| :---: | :---: | :---: | :---: | :---: |
|  |  |  | Accumulation |  |
|  |  |  | Current year | Previous year |
| I. CASH FLOWS FROM OPERATING ACTIVITIES: |  |  |  |  |
| 1. Profit before tax | 01 |  | 40,916,332.69 | 53,962,484.04 |
|  |  |  |  |  |
| Fixed assets depreciation | 02 |  | 23,-821,621.89 | 8,600,330.68 |
| Provisions | -03 |  | 30,774.81 | (192,910.76) |
| Unrealized foreign exchange difference loss/gain | 04 |  |  | 624,287.93 |
| Interest income |  |  | (1,706,802.15) | (1,252,284.66) |
| Loss/gain from investments | 05 |  | (1,835,398.07) | (4,249,231.47) |
| Interest expenses | 06 |  | 12,772,687.52 | 1,872,779.40 |
| 3. Operating profit before the changes of current capital | 08 |  | 73,999,216.69 | 59,365,455.16 |
| Changes in accounts receivable | 09 |  | (106,634,740.95) | 8,932,047.06 |
| Changes in inventories | 10 |  | (3,570,890.30) | 1,016,132.31 |
| Changes in trade payables | 11 |  | 79,947,836.43 | 21,144,914.95 |
| Changes in prepaid expenses | 12 |  | (1,385,077.90) | (4,174,071.90) |
| Paid interest | 13 |  | (10,765,109.97) | (2,060,612.99) |
| Paid corporate--------------10x | 14 |  | (6,309,286.53) | (2,648,177.79) |
| Other receivables | 15 |  |  |  |
| Other payables | 16 |  | (5,049,475.28) | (4,765,629.20) |
| Net cash provided by (used in) operating activities | 20 |  | 20,232,472.19 | 76,810,057.60 |
|  |  |  |  |  |
| I-----------------------------------------------10 |  |  |  |  |
| 1. Cash paid for purchase of capital assets and other long-term assets | 21 |  | (35,432,923.31) | (127,738,154.85) |
|  | 22 |  |  |  |
| 3. Cash paid for lending or purchase debt tools of other companies | 23 |  |  |  |
|  | 24 |  |  |  |
|  | 25 |  |  | (1,--706,-------75) |
| 6. Withdrawal of capital in other companies | 26 |  | 6,544,674.22 | 7,353,977.71 |
| 7. Cash received from interest, dividend and distributed profit | 27 |  | 2,630,866.75 | 5,889,570.52 |
| Net cash used in investing activities | 30 |  | (26,257,382.34) | (116,101,452.17) |
|  |  |  |  |  |
|  |  |  |  |  |
| 1. Cash received from issuing stock, other owners' equity | 31 |  |  | 25,496.70 |
| 2. Cash paid to owners equity, repurchase issued stock | 32 |  | (1,839,850.12) |  |
| 3. Cash received from long-term and short-term borrowings | 33 |  | 27,839,504.41 | 202,953,847.60 |
| 4. Cash paid to principal debt | 34 |  | (39,468,065.74) | (126,698,185.78) |
| 5. Cash paid to financial lease debt | 35 |  |  |  |
| 6. Dividend, profit paid for owners | 36 |  |  |  |
| Net cash (used in) provided by financing activities | 40 |  | (13,468,411.45) | 76,281,158.52 |
|  |  |  |  |  |
| Net cash during the period | 50 |  | (19,493,321.60) | 36,989,763.95 |
| CASH AND CASH EQUIVALENTS AT BEGINNING OF YEAR | 60 |  | 48,742,924.62 | 40,548,887.33 |
| Influence of foreign exchange fluctuation | 61 |  |  |  |
| CASH AND CASH EQUIVALENTS AT END OF YEAR | 70 |  | 29,249,603.02 | 77,538,651.28 |

