## **BALANCE SHEET**

**Quarter 3/2010** 

Unit: VND

ASSETS	Code	Note	Ending Balance	Beginning Balance
ASSE 18 A. SHORT-TERM ASSETS (100=110+120+130+140+150)	100	11016	227,279,809.69	142,967,771.44
I. Cash and cash equivalents	110		29,249,603.03	48,742,924.62
1. Cash	111		16,012,294.81	11,964,067.19
2. Cash equivalents	112		13,237,308.22	36,778,857.43
II. Short-term financial investments	120		2,482,498.20	3,708,739.77
1. Short-term investments	121		2,482,498.20	3,708,739.77
Provision for devaluation of short-term security investments	129		2,102,190.20	3,700,737.77
III. Receivables	130		171,020,721.99	70,683,096.22
Trade accounts receivables	131		117,734,365.40	63,358,680.05
2. Advances to suppliers	132		5,399,484.99	823,766.82
3. Short-term internal receivables	133			,,,,,,,,,,
Receivable in accordance with contracts in progress	134			
5. Other receivables	135		48,170,681.33	6,753,684.26
6. Provision for short-term bad receivables	139		(283,809.73)	(253,034.91)
IV. Inventories	140		21,486,114.12	17,909,959.83
1. Inventories	141		21,581,413.06	18,010,522.77
Provision for devaluation of inventories	149		(95,298.94)	(100,562.93)
V. Other short-term assets	150		3,040,872.35	1,923,051.00
Short-term prepaid expenses	151		2,105,541.92	1,371,022.04
2. VAT deductible	152		305,892.19	280,097.20
Tax and accounts receivable from State budget	154			2,669.15
4. Other short-term assets	158		629,438.24	269,262.62
B. LONG-TERM ASSETS (200=210+220+240+250+260)	200		546,892,133.52	546,422,181.70
I. Long-term receivables	210			
Long-term receivables from customers	211			
Capital receivable from subsidiaries	212			
3. Long-term inter-company receivables	213			
4. Other long-term receivables	218			
5. Provision for long-term bad receivable (*)	219			
II. Fixed assets	220		524,125,878.36	525,058,213.49
Tangible fixed assets	221		495,493,356.20	514,690,549.84
- Historical cost	222		554,939,180.41	550,931,433.38
- Accumulated depreciation	223		(59,445,824.21)	(36,240,883.54)
2. Finance leases fixed assets	224		-	-
- Historical cost	225			
- Accumulated depreciation	226			
3. Intangible fixed assets	227		7,969,676.63	8,125,031.44
- Historical cost	228		8,780,898.79	8,718,249.64
- Accumulated depreciation	229		(811,222.16)	(593,218.20)
Construction in progress expenses	230		20,662,845.53	2,242,632.21
III. Property investment	240		-	-
- Historical cost	241			
- Accumulated depreciation (*)	242			
IV. Long-term financial investments	250	<u> </u>	8,329,848.66	7,370,199.96
Investment in subsidiaries	251	<u> </u>		
2. Investment in joint-venture	252		6,100,318.54	5,140,669.84
3. Other long-term investments	258		2,229,530.12	2,229,530.12
Provision for devaluation of long-term finance investment	259			
V. Other long-term assets	260		14,436,406.50	13,826,556.69
1. Long-term prepaid expenses	261		13,414,226.09	12,763,668.08
Deferred income tax assets	262		241,301.06	275,534.84
3. Others	268		780,879.35	787,353.77
VI. Goodwill	269		149,299.30	167,211.56
TOTAL ASSETS	270		774,321,242.52	689,389,953.14

CAPITAL SOURCE	Code	Note	Ending Balance	Beginning Balance
A. LIABILITIES (300= 310+330)	300		509,018,424.78	453,111,829.50
I. Short-term liabilities	310		175,044,014.31	139,422,892.24
Short-term borrowing and debts	311		54,623,058.99	44,960,317.39
2. Trade accounts payable	312		39,567,488.34	56,459,644.43
3. Advances from customers	313		5,337,541.72	68,121.79
Taxes and liabilities to State budget	314		7,280,341.65	8,728,383.13
5. Payable to employees	315		862,851.33	354,453.81
6. Payable expenses	316		62,716,724.64	23,357,708.64
7. Accounts payables	317			
Payable in accordance with contracts in progress	318			
9. Other short-term payables	319		3,516,396.06	3,875,630.64
10. Provision for short-term liabilities	320		815,925.69	1,269,557.07
11. Bonus and welfare fund	323		323,685.89	349,075.32
II. Long-term liabilities	330		333,974,410.47	313,688,937.26
Long-term accounts payables-Trade	331			
Long-term accounts payables-Affiliate	332			
3. Other long-term payables	333		36,032,814.20	3,113,577.21
4. Long-term borrowing and debts	334		291,395,723.88	308,903,855.15
5. Deferred income tax	335			
Provision for unemployment allowance	336		1,629,555.72	1,671,504.90
7. Provision for long-term liabilities	337		4,916,316.67	
B. OWNER'S EQUITY (400= 410+430)	400		264,492,743.09	235,516,828.19
I. Capital sources and funds	410		264,492,743.09	235,516,828.19
1. Paid-in capital	411		117,333,601.81	117,333,601.81
2. Capital surplus	412		77,037,828.17	77,046,840.70
3. Other capital of owner	413			
4. Treasury stock	414		(1,830,837.60)	
5. Assets revaluation difference	415			
6. Foreign exchange difference	416		(1,136,838.94)	72,507.49
7. Investment and development fund	417		16,152,665.99	12,684,556.25
8. Financial reserve fund	418		7,612,918.23	6,233,160.05
9. Other fund belong to owner's equity	419			
10. Retained profit	420	[ <b>[</b>	49,323,405.42	22,146,161.90
11. Capital for construction work	421	[ <b>[</b>		
II. Budget sources	430		-	-
2. Budgets	432	[ <b>[</b>		
Budget for fixed asset	433	[ <b>[</b>		
C. MINARITY INTEREST	439	<b> </b>	810,074.66	761,295.45
TOTAL RESOURCES	440		774,321,242.52	689,389,953.14

## **OFF BALANCE SHEET ITEMS**

Items	Code	Note	Ending Balance	Beginning Balance
1. Operating lease assets		24	-	-
2. Goods held under trust or for processing			-	-
3. Goods received on consignment for sale			-	-
4. Bad debts written off			-	-
5. Foreign currencies:				
+ USD			297,600,057,138.00	630,794,317,493.00
+ EUR	[		17,331.81	16,519.08
+ GBP	[		560.56	389,428.75
+ SGD	[		2,391.77	5,721.95
+ DINARS			7,866,319.67	6.95159.29
6. Subsidies of state budget	[		-	-

## **INCOME STATEMENT**

**Quarter 3/2010** 

Unit: VND

Thomas .	C- 1-	e Note	Quar	ter 3	Accumulation		
Items	Code	Note	Current year	Previous year	Current year	Previous year	
1	2	3	4	5	6	7	
1. Sales	01		116,590,241.97	62,257,574.73	292,195,748.60	168,657,156.58	
2. Deductions	02						
3. Net sales and services	10		116,590,241.97	62,257,574.73	292,195,748.60	168,657,156.58	
4. Cost of goods sold	11		91,273,727.93	43,117,603.86	224,944,138.20	110,758,724.81	
5. Gross profit	20		25,316,514.04	19,139,970.87	67,251,610.40	57,898,431.77	
6. Financial income	21		2,301,813.77	2,451,773.92	6,564,909.05	7,676,600.61	
7. Financial expenses	22		6,688,055.80	1,084,187.13	20,641,816.78	6,352,767.95	
Include: Interest expense	23		4,205,174.09	458,522.07	12,772,687.52	1,872,779.40	
8. Selling expenses	24		50,251.95	35,967.61	66,192.40	48,451.75	
9. General & administrative expenses	25		4,426,803.66	2,940,024.77	13,911,092.97	7,737,616.40	
10. Net operating profit	30		16,453,216.40	17,531,565.28	39,197,417.30	50,336,196.29	
11. Other income	31		1,790,616.21	454,885.07	2,658,408.20	6,053,157.36	
12. Other expenses	32		1,939,388.59	1,285,225.62	3,509,725.99	4,669,456.86	
13. Other profit	40		(148,772.38)	(830,340.55)	(851,317.79)	1,383,700.50	
14. Profit or loss in joint venture	45		1,274,240.33	309,557.89	1,856,557.50	2,242,587.25	
15. Profit before tax (50=30 + 40)	50		17,578,684.35	17,010,782.62	40,916,332.69	53,962,484.04	
16. Current corporate income tax expenses	51		1,738,262.56	4,782,604.46	4,862,464.33	8,493,024.44	
17. Deferred corporate income tax expenses	52		12,532.42	998.00	22,656.59	3,134.35	
18. Profit after tax (60=50 - 51 - 52)	60		15,827,889.37	12,227,180.16	36,031,211.77	45,466,325.25	
18.1 Profit after tax of minorities	61		58,710.29	301,021.13	150,336.67	574,131.24	
18.2 Profit after tax of the parent company's shareholders	62		15,769,179.08	11,926,159.03	35,880,875.09	44,892,194.01	
19. EPS (VND/share)	70		0.07	0.09	0.17	0.34	

## CASH FLOW STATEMENT

Quarter 3/2010 (Indirect method)

Unit: VND

	Code		Accumulation		
Items		Note	Current year	Previous year	
I. CASH FLOWS FROM OPERATING ACTIVITIES:			·	·	
1. Profit before tax	01		40,916,332.69	53,962,484.04	
2. Adjustment in accounts					
Fixed assets depreciation	02		23,821,621.89	8,600,330.68	
Provisions	03		30,774.81	(192,910.76)	
Unrealized foreign exchange difference loss/gain	04			624,287.93	
Interest income			(1,706,802.15)	(1,252,284.66)	
Loss/gain from investments	05		(1,835,398.07)	(4,249,231.47)	
Interest expenses	06		12,772,687.52	1,872,779.40	
3. Operating profit before the changes of current capital	08		73,999,216.69	59,365,455.16	
Changes in accounts receivable	09		(106,634,740.95)	8,932,047.06	
Changes in inventories	10		(3,570,890.30)	1,016,132.31	
Changes in trade payables	11		79,947,836.43	21,144,914.95	
Changes in prepaid expenses	12		(1,385,077.90)	(4,174,071.90)	
Paid interest	13		(10,765,109.97)	(2,060,612.99)	
Paid corporate income tax	14		(6,309,286.53)	(2,648,177.79)	
Other receivables	15				
Other payables	16	II	(5,049,475.28)	(4,765,629.20)	
Net cash provided by (used in) operating activities	20		20,232,472.19	76,810,057.60	
II. CASH FLOWS FROM INVESTING ACTIVITIES:		II			
Cash paid for purchase of capital assets and other long-term assets	21	II	(35,432,923.31)	(127,738,154.85)	
Cash received from liquidation or disposal of capital assets and other long-term assets	22				
3. Cash paid for lending or purchase debt tools of other companies	23	II			
4. Withdrawal of lending or resale debt tools of other companies	24	II			
5. Cash paid for joining capital in other companies	25			(1,606,845.55)	
6. Withdrawal of capital in other companies	26	II	6,544,674.22	7,353,977.71	
7. Cash received from interest, dividend and distributed profit	27	II	2,630,866.75	5,889,570.52	
Net cash used in investing activities	30		(26,257,382.34)	(116,101,452.17)	
		II			
III. CASH FLOWS FROM FINANCING ACTIVITIES:		II			
Cash received from issuing stock, other owners' equity	31			25,496.70	
2. Cash paid to owners' equity, repurchase issued stock	32		(1,839,850.12)		
Cash received from long-term and short-term borrowings	33		27,839,504.41	202,953,847.60	
4. Cash paid to principal debt	34		(39,468,065.74)	(126,698,185.78)	
5. Cash paid to financial lease debt	35				
6. Dividend, profit paid for owners	36				
Net cash (used in) provided by financing activities	40		(13,468,411.45)	76,281,158.52	
Net cash during the period	50		(19,493,321.60)	36,989,763.95	
CASH AND CASH EQUIVALENTS AT BEGINNING OF YEAR	60		48,742,924.62	40,548,887.33	
Influence of foreign exchange fluctuation	61				
CASH AND CASH EQUIVALENTS AT END OF YEAR	70		29,249,603.02	77,538,651.28	